

Jobvite

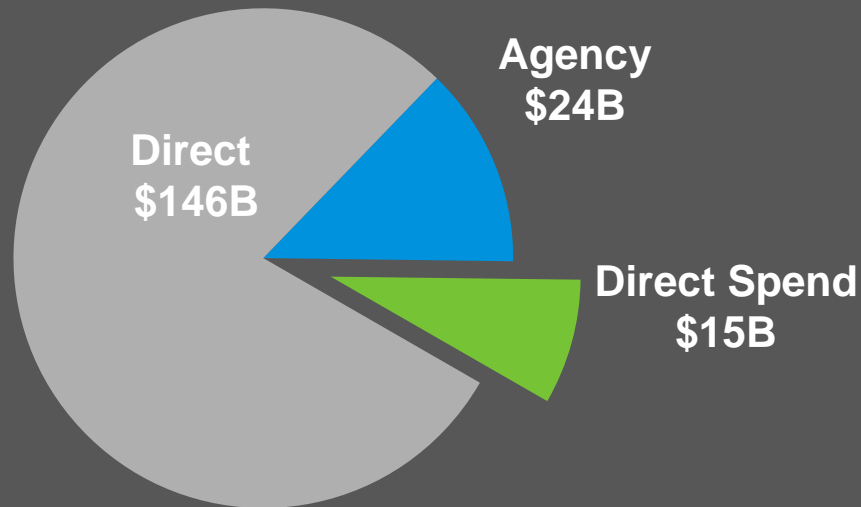
March 19, 2009



Recruitment spending enormous, but economic changes are transformational

Budgets now eliminated: companies seeking quality alternatives to high recruiting costs

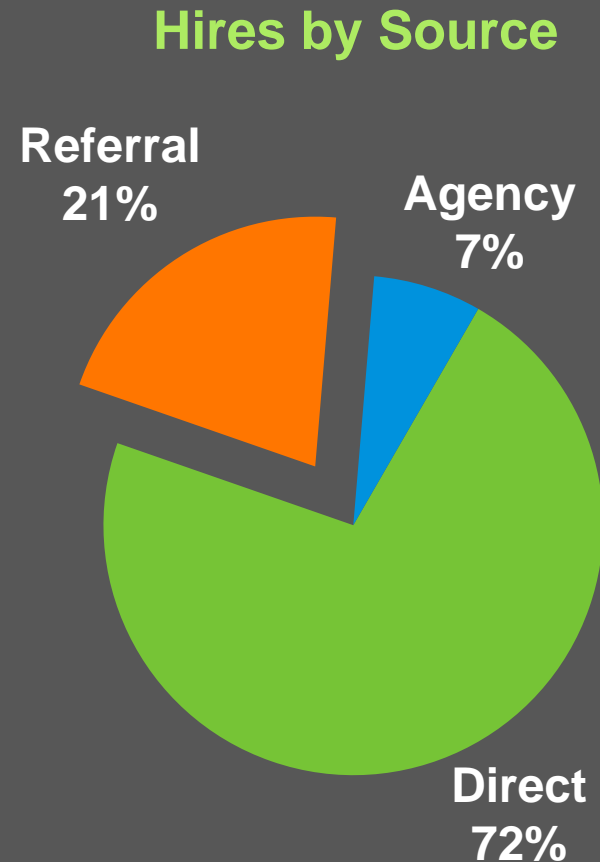
Recruitment Spending



- Recruitment labor-intensive
- Companies spent over \$15 Billion on services
- Despite economy, supply of (skilled) labor remain tight long term

Referrals best way for companies to drive ROI in recruitment

- Referrals save a lot while increasing quality and speed
- A 50% increase in referrals in “white collar” \$6.3 billion opportunity
 - Avg hire = \$4K
 - Referral = \$963
- Solution: Jobvite helps companies drive referrals

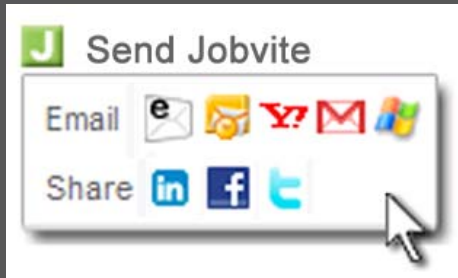


Jobvite the best eRecruitment solution – and the best way to drive referrals due to integration with social networks



- Manages the hiring process from posting to hire in SaaS cloud:
 - Job Approval
 - Sourcing
 - Sort & Match
 - Interview & Schedule
 - Offer and hire
- Distributed, easy coordination
 - Elegant Outlook integration for workflow and scheduling
- Social sourcing recruitment engine
 - Uses everyone's social networks to find candidates

Industry first social network integration to grow referrals



- Matching technology recommends people in your network for a specific job
- Send “Jobvites” to LinkedIn contacts, Facebook friends and Twitter
- Facebook application to publish jobs
- Apply w/ LinkedIn profiles and see LI contacts at company
- ERE: “Game-changer”
- Gartner: “Cool Vendor”

