

Consider these courses if you want to . . .

Orient yourself to the world of entrepreneurship and innovation

- Life as an Entrepreneur MBA 294
- Entrepreneurship & Innovation MBA/EWMBA 295A

Explore opportunities and models for possible new ventures

- Opportunity Recognition: Technology and Entrepreneurship in Silicon Valley MBA 295C
- Business Model Innovation & Entrepreneurial Strategy MBA 295T

Understand innovation and entrepreneurship dynamics in different contexts

Markets

- Entrepreneurship in Biotechnology MBA 295J
- Innovation and Entrepreneurship in Telecommunications and Media MBA 290V
- Innovation and Entrepreneurship in Information Technology MBA 290T
- Innovation and Entrepreneurship in Wireless Services MBA 290T

Social Challenges

- Social Entrepreneurship MBA 292N
- Social Investing: Recent Findings in Management and Finance MBA 292T
- Market-Based Approaches to Address Poverty (MBA Speaker Series) MBA 294
- Microfinance (MBA Speaker Series) MBA 294

Develop your repertoire of skills for success in structuring and sustaining a new venture

Finance

- Venture Capital & Private Equity MBA 295B
- New Venture Finance MBA/EWMBA 295D
- Investing in Entrepreneurial Opportunities: Building an Investment Screen, Methodology, and Process MBA 295G

Innovation

- Managing the New Product Development Process MBA 290N
- Managing Innovation and Change MBA 290I

Law

- Managing the Legal Environment of Business MBA 295H
- New Business Counseling Practicum Boalt 256.12

Marketing

- Marketing for High-Tech Entrepreneurs MBA 290E
- Customer Development in the High-Tech Enterprise MBA/EWMBA 295F

Prepare your new venture for launch

- Entrepreneurship Workshop for Start-Ups MBA/EWMBA 295I
- Case Studies in Entrepreneurship MBA 295E

* These are our primary graduate-level entrepreneurship course offerings and usual schedule. There are many other relevant courses available at Haas and elsewhere on campus you should look at before determining the schedule that works best for you. Check the current course catalog for schedules and details.